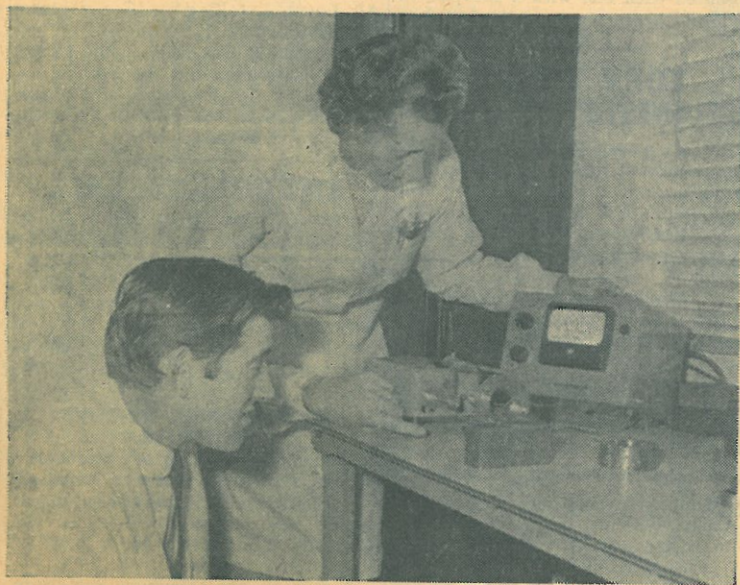
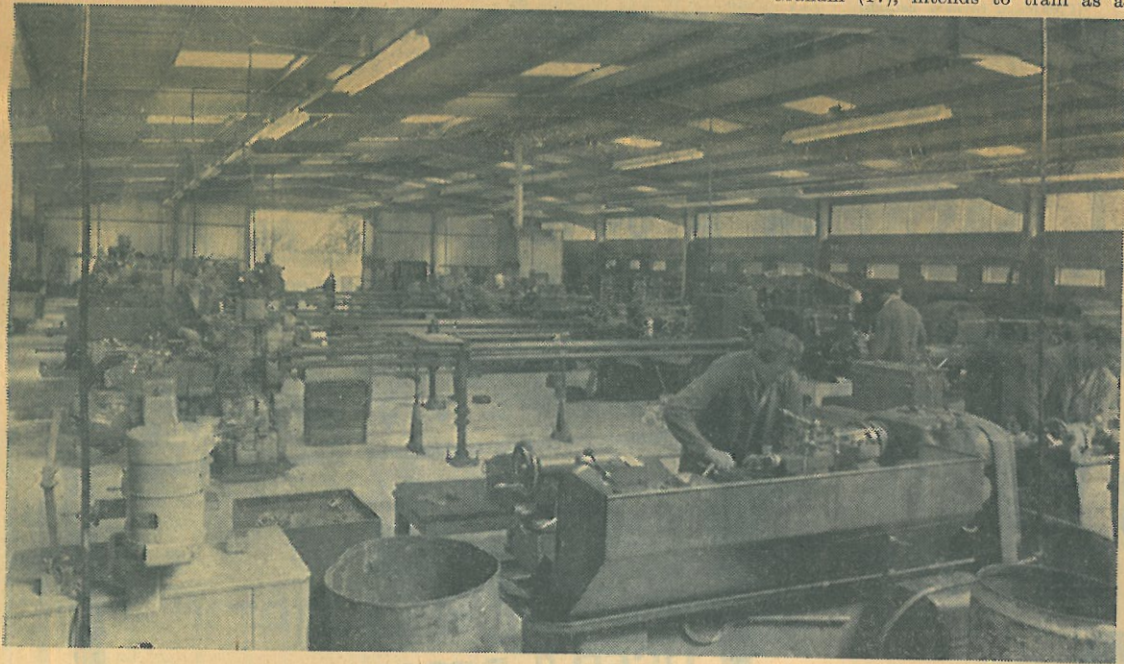




The directors of G. W. Martin and Co. Ltd. in the managing director's office at the new Bishopstoke Road factory. Left to right: Mrs. N. T. Martin (who is also company secretary), Mr. G. W. Martin (managing director), and their son, Richard Martin, who is also general manager.



Mrs. M. Cormack, of the inspection staff, and Mr. David Grafton (works manager) checking surface finish with Surtronic Talysurf surface measuring equipment, in the inspection department at the new G. W. Martin factory at Bishopstoke Road, Eastleigh.



Part of the Hillspan interior of the new factory for G. W. Martin and Co., Ltd., at Bishopstoke Road, Eastleigh, showing the centre lathes, turret lathes and capstans.

## FACTORY OPENS TOMORROW

(Continued from Page 2)

was carried out by the Hill Construction Company.

"We are extremely pleased with the work carried out by main and sub-contractors, as well as with the design and decor," said Mr. Martin.

"Mr. Boella has done a terrific job and has taken a great personal interest in it. We are also greatly indebted to Mr. John Porter, a director of the Hill Construction Company and his firm for a great deal of help and advice in the initial stages of the development."

**Transferring the machinery from the former premises in Southampton Road, Eastleigh, was in itself something of an adventure.**

The whole job was carried out during three successive week-ends without halting production—and this included moving the office equipment as well. The only production time lost was overtime on the three Saturday mornings.

### CAREFULLY PLANNED

Everything was carefully planned in advance. The machinery was divided into three batches, and as the machines in each batch were shut down on the Friday evening the removal squads moved in. By the following Monday morning they were installed in their new surroundings and ready for operation at the usual times.

The whole of the electrical installation in the works area was carried out by a member of the staff, Mr. Lindhurst Studley, who is in charge of maintenance and stores. As each machine arrived at the new factory it was quickly installed in its place. Everything was ready for connecting up immediately.

"A word of praise is due to the staff for the way in which they co-operated in getting this done," said Mr. Martin. "My thanks are due to them all for the big contribution they have made to the smooth running of the whole transfer."

In fact, the operation went so well that Mr. Martin and his son were able to take one of the week-ends off without any qualms for an important family occasion. This was on June 24, when Mr. Martin's daughter, Brenda, a State Registered Nurse, was married at St. Edward The Confessor Church, Chandler's Ford, to Mr. Rodney Yaldon, a civil engineer.

### YOUNG TEAM

The firm is run by a young team. Mr. Martin is 50 and his son, Richard, is a director and general manager at 24. Mrs. N. T. Martin is also a director, and takes an active part in the business as company secretary. A younger son, Graham (17), intends to train as an

accountant, and will join the firm on the administrative side when he is qualified.

Mr. David Grafton, the works manager, is aged 28, and the office manager, Mr. Terry Cousins, is 21. Completing the team is the auto shop manager, Mr. Albert Sale.

Mr. Martin started the business at the end of 1959 in a small 500 square feet workshop in Southampton Road, at the rear of the former Fair Oak Dairy Company yard.

**After clearing out the workshop, Mr. and Mrs. Martin installed two machines, which they operated themselves. Within weeks they took on an apprentice and then a skilled turner.**

Orders came in so rapidly that other accommodation had to be taken and more men were engaged. Eventually the "factory" straggled round the yard in a number of former store buildings. New premises became a necessity when all the available room at Southampton Road had been taken.

### BOLD DECISION

Not a man to tackle things by half measures, Mr. Martin took the bold decision to go in for a completely new factory. He chose the Bishopstoke Road site by design, because he feels that a factory in the centre of a town stands a better chance of recruiting skilled labour. Negotiations were successful, and the new factory has been provided in remarkably quick time.

The company offers a sub-contract machining service for the manufacture of components in small, medium or large batches. The components made at the factory are used for the assembly of precision oil seals for aircraft, hydraulic valves, telecommunications and electronic devices, transistors, etc. Part of the business is in export orders, and the firm is developing its contacts

(Continued on Page 4, Column 1)

## G. W. Martin and Co. Ltd.

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STAINLESS STEEL MACHINING SPECIALISTS

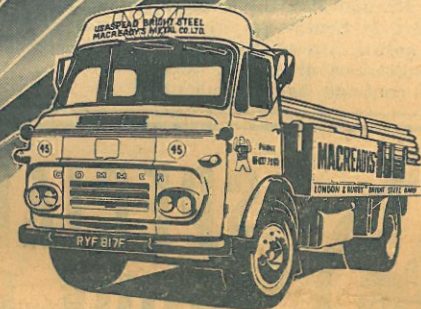
Vacancies occur from time to time for Male and Female Machinists, and training is given in various grades of operation.

Craft and Technical Apprenticeship taken annually in August. Applications should be made by 1st March, in writing, with full details of education and hobbies.

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